

TABULATION

		1	2	3	4	5	6	7	8	9
ONE TIME COST	UOM	VERTICAL COMMUNICATIONS ¹	AT&T	VERIZON	HIGH COUNTRY ²	GO TO COMMUNICATIONS ³	NEW MATRIX	AMBIT ⁴	COMMUNICATION SQUARE ⁵	SPECTRUM
EQUIPMENT/INSTALLATION (TELEPHONE OPTION)	1	\$ -	\$ -	\$ -	\$ -		\$ -	\$ 37,252.00	\$ -	\$ -
PROFESSIONAL SERVICES	1	\$ 4,500.00	\$ 375.00	\$ -	\$ 70.00	\$ 10.00	\$ -	\$ -	\$ 15,000.00	\$ 500.00
TOTAL ONE TIME COST		\$ 4,500.00	\$ 375.00	\$ -	\$ 70.00	\$ 10.00	\$ -	\$ 37,252.00	\$ 15,000.00	\$ 500.00

RECURRING - COST	MONTHS	VERTICAL COMMUNICATIONS ¹	AT&T	VERIZON	HIGH COUNTRY ²	GO TO COMMUNICATIONS ³	NEW MATRIX	AMBIT ⁴	COMMUNICATION SQUARE ⁵	SPECTRUM
MONTHLY PHONE SERVICE	12	\$ 1,075.00	\$ 1,282.95	\$ 1,660.00	\$ 2,143.50	\$ 2,079.84	\$ 2,178.75	\$ 1,401.00	\$ 2,640.00	\$ 4,044.50
MONTHLY PHONE SERVICE	36	\$ 1,075.00	\$ 1,282.95	\$ 1,660.00	\$ 2,143.50	\$ 2,079.84	\$ 2,178.75	\$ 1,546.00	\$ 2,640.00	\$ 4,044.50
MONTHLY PHONE SERVICE	60	\$ 1,075.00	\$ 1,282.95	\$ 1,660.00	\$ 2,143.50	\$ 2,079.84	\$ 2,178.75	\$ 1,546.00	\$ 2,640.00	\$ 4,044.50
ANNUAL SUPPORT AND MAINTENANCE	5	\$ -	\$ -		\$ -	\$ -		\$ 2,850.00	\$ 500.00	
TOTAL RECURRING COST FOR 1 YEARS		\$ 17,400.00	\$ 15,770.40	\$ 19,920.00	\$ 19,361.50	\$ 24,968.08	\$ 26,145.00	\$ 54,064.00	\$ 47,180.00	\$ 49,034.00
TOTAL RECURRING COST FOR 3 YEARS		\$ 43,200.00	\$ 46,561.20	\$ 59,760.00	\$ 70,805.50	\$ 74,884.24	\$ 78,435.00	\$ 98,608.00	\$ 111,540.00	\$ 146,102.00
TOTAL RECURRING COST FOR 5 YEARS		\$ 69,000.00	\$ 77,352.00	\$ 99,600.00	\$ 122,249.50	\$ 124,800.40	\$ 130,725.00	\$ 141,412.00	\$ 175,900.00	\$ 243,170.00

Note: Some vendor provided optional pricing to include: No equipment, Lease/Rent equipment and purchase equipment. The tabulation shows lease/rent option (if available).

¹Vertical Communications considers using existing phones. Optional phone cost rental is provided in proposal and dependent on selection.

²High Country provided equipment purchase option at \$20,115.48. Recurring rate does not change.

²High County 3 months free reflected totals

³Go To Communications additional pricing options are purchase equipment @ \$22,520.88 w/ recurring cost of 1,431.82 or no equipment with \$70.00 configuration fee and recurring monthly rate of \$1562.05.

³Go To Communications 2 months free reflected in totals.

⁴Ambit annual support and maintenance is \$2850 per year for years 2-5.

⁴Ambit did not provide a rental/lease rate.

⁵Communication Square advises the existing phones with upgraded Firmware will work, but provided pricing for phone purchases with total dependent on selection.

⁵Communication Square maintenance fees are per year.

REQUIRED FORMS	1	2	3	4	5	6	7	8	9
NOTIFICATION OF INTENT TO RESPOND	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
STATEMENT OF COMPLIANCE WITH ALABAMA CODE SECTION 31-13-9	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
NON-COLLUSION AFFIDAVIT	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
AFFIDAVIT OF CONTRACTOR	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
EQUAL EMPLOYMENT OPPORTUNITY	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
SIGNATURE PAGE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
AMENDMENT 1 ACKNOWLEDGEMENT	Yes	Yes	Yes	Yes	No	No	No	Yes	Yes

Contact Information

1	VERTICAL COMMUNICATIONS	1000 HOLCOMB WOODS PARKWAY, ROSWELL, GA 300075	NEIL SABOT	770-446-3100
2	AT&T	3196 HIGHWAY 280 E, BIRMINGHAM, AL 35243	ALEXANDER BOSWELL	205-531-8853
3	CELLCO PARTNERSHIP d/b/a VERIZON	ONE VERIZON WAY, BASKING RIDGE, NJ 07920	MARK DAVID CRAIN	205-641-9753
4	HIGH COUNTRY	333 SUMMER STREET, BOSTON MA, 02210	ROBERT FRANK	303-467-5511
5	GO TO COMMUNICATIONS	333 SUMMER STREET, BOSTON MA, 02210	ANDREW FITZSTEPHENS	781-850-1721
6	NEXMATRIX TELECOM, INC	1319 3RD ST. SOUTH, NAMPA ID 83651	MICHAEL MARSHALL	208-697-5808
7	AMBIT SOLUTIONS	3520 LORNA RIDGE DRIVE, BIRMINGHAM, AL 35216	SHANE HUDMAN	205-829-1800
8	COMMUNICATION SQUARE	30 N GOULD ST, STE 20333, SHERIDAN, WYOMING 80801	MAHAM ASAD	772-212-1040
9	SPECTRUM/CHARTER COMMUNICATIONS	12405 POWERSCOURT DR., ST LOUIS, MO 63131	REYNOLDO ARTEAGA	205-573-6935